

2023 MIT Startup Ecosystem Conference

May 10, 2023 9:00 am - 5:00 pm

8:00 AM Registration & Networking

9:00 AM Opening Remarks

John Roberts
Executive Director
MIT Corporate Relations

Catarina Madeira
Program Director
MIT Startup Exchange

9:15 AM The Federal Entrepreneurial Landscape

David Goldston
Director, MIT Washington Office
MIT Washington Office

David Goldston will discuss how recent and upcoming policy decisions by the executive branch and Congress may affect the environment for start-ups.

9:45 AM Supporting New Ventures. The Ecosystem's Role

Sarah Delmar Vice President, Global Expansion and Corporate Development CIC

David Cohen-Tanugi Clean Energy & Fusion Venture Builder Proto Ventures

Shaina Horowitz Vice President of Product & Programs NewLab

Vanessa Chan Chief Commercialization Office U.S. Department of Energy (DOE)

Throughout their life cycle startups go through many ups and downs. How are they nurtured to overcome obstacles and become companies that can transform industries? What resources does the ecosystem offer to support entrepreneurs?

This panel brings together four startup support key players representing academia, federal and private organizations, each one providing resources that are essential to early-stage tech startups. Panelists will provide perspectives on how they help build startups, how they collaborate supporting entrepreneurs, and how corporates can get involved. Attendees will get the opportunity to learn skills and lessons they can apply to their own external innovation programs.

10:25 AM Networking Break

10:50 AM

Growing Beyond Frontiers

John Roberts
Executive Director (Interim), MIT Corporate Relations
MIT Corporate Relations

Natan Linder Co-Founder & Chairman of @Formlabs Co-Founder & CEO, Tulip

As startups grow, founders have to decide if and when/how to expand to the global market. A decision that brings new challenges. If implemented, it will reshape the company at all levels – culture, mindset, team dynamic, strategy, product, positioning, etc. Corporate organizations can play a decisive role in this process while potentially gaining a significant competitive advantage.

This panel brings together the startup Tulip, today present in four countries with an ILP corporate member, L'Oréal, that has a global footprint. Panelists will engage in a candid conversation about growth strategy and the resources that can catalyze it, as well as collaboration towards higher impact. This panel aims to keep building on the morning session "Supporting New Ventures. The Ecosystem Role" by providing additional insights to both entrepreneurs and corporates planning and/or running their own startup engagement activities.

Seyma Aslan
Director of Open Innovation
L'Oreal

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11:30 AM

Startup Lightning Talks (I): Cleantech/Sustainability/Life Sciences

Ariadna Rodenstein Program Manager MIT Startup Exchange

Katherine Mizrahi Co-Founder & VP of Engineering

Aaron Baskerville-Bridges Co-Founder and VP of Operations AeroShield

Aruna Ramkrishnan Co-Founder & CTO Copernic Catalysts

Ralph Wiser Director of Product Development Mantel

Barbara Hibner Co-Founder and CSO Decoy Therapeutics

Ho-Jun Suk Co-Founder & CEO DxLab

Floris Engelhardt Co-Founder & CEO Kano Therapeutics

Greg Ekchian Co-Founder & CEO Stratagen Bio

1:15 PM

Creating the Next Generation of Entrepreneurs

Managing Director of the Martin Trust Center for MIT Entrepreneurship and the Ethernet Inventors Professor of the Practice, MIT Sloan School of Management Martin Trust Center for MIT Entrepreneurs

Entrepreneurship is the new cool thing, but what exactly is it? Can it be taught? What is the past, present and future of entrepreneurship? In this session the award winning author and entrepreneurship educator will explore these topics and explain why everyone should seek to be more entrepreneurial and why entrepreneurs must exist in much more than just startups. Entrepreneurial mind set, skill set and way of operating will need to become ubiquitous as the pace of change in the world inexorably get faster and faster. We will also explain how this goal can be achieved.

1:45 PM The Road to Corporate Transformation

Faculty Director, Martin Trust Center for MIT Entrepreneurship David Sarnoff Professor of Management, MIT Sloan School of Management MIT Sloan School of Management

Alison Handley

Head of Strategy & Operations, Center for External Innovation

Takeda Pharmaceuticals

2:15 pm Startup Lightning Talks (II): Data/AI/Robotics

Tricia Dinkel Manager of Partnerships & Engagement MIT Startup Exchange

David Morczinek Co-Founder & CEO <u>AirWorks</u>

Norhan M. Bayomi

Founder

Lamarr

Marc Tamres

CEO HomeRun IQ

Anuj Bhalla Founder & CEO

Katie Hall Founder & CEO

Claira

David Anderson

Founder & CEO

Engora

Faye Wu Founder & CEO

Manus Robotics

Andrea Stamp

Chief Strategy Officer <u>VitaKey</u>

2:55 PM

Networking Break & Startup Exhibit

3:30 PM

Investing in the Ecosystem

Founding CEO and Managing Partner The Engine

Jeffrey Grossman
Head of the Department of Materials Science and Engineering
Morton and Claire Goulder and Family Professor in Environmental Systems
Professor of Materials Science and Engineering
MacVicar Fellow, MIT Materials Science and Engineering

The Engine

Thriving entrepreneurial ecosystems (e.g., Silicon Valley, Kendal Sq., etc.) require more than just money. In addition to capital and technology, they need an educated workforce, entrepreneurial talent, infrastructure, potential customers, supporting services (e.g., legal, accounting, etc.), and a policy framework that promotes innovation. What role can investors assume to help entrepreneurs transform early-stage ventures into successful businesses? Which mechanisms are being used, at the federal and private level and how, at the end, does this impact the broader ecosystem.

4:10 PM Wrap-Up

Catarina Madeira Director, MIT Startup Exchange MIT Startup Exchange

4:15 PM **Networking Reception**