



# 2023 MIT Japan Conference - Startup Exchange Lightning Talks

January 27, 2023 8:30 am - 5:00 pm

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**11:30 AM MIT Startup Exchange Lightning Talks**

Stephen Conant  
Vice President for Commercial  
[VEIR](#)

Nick Mannarino  
Strategy & Business Development  
[Amogy](#)

Jake Guglin  
CEO and Founder  
[Foundation Alloy](#)

Daniel Oran  
Founder and CEO  
[Irradiant Technologies](#)

Paul Yang  
Data Scientist  
[Einblick](#)

Zack Hendlin  
Co-Founder and CEO  
[Zing Data](#)

Cherif Gamra  
Director of Client Operations  
[TechNext](#)

Jordan McRae  
Founder and CEO  
[Mobilus Labs](#)

Ramiro Almeida  
Co-Founder and CEO  
[TRAM Global](#)

Rick Pierce  
CEO and Co-Founder  
[Decoy Therapeutics](#)

MIT Startup Exchange actively promotes collaboration and partnerships between MIT-connected startups and industry. Qualified startups are those founded and/or led by MIT faculty, staff, or alumni, or are based on MIT-licensed technology. Industry participants are principally members of MIT's Industrial Liaison Program (ILP).

MIT Startup Exchange is a community of over 1,000 MIT-connected startups with roots across MIT departments, labs and centers; it hosts a robust schedule of startup workshops and showcases and facilitates networking and introductions between startups and corporate executives.

STEX25 is a startup accelerator within MIT Startup Exchange, featuring 25 "industry ready" startups that have proven to be exceptional with early use cases, clients, demos, or partnerships and are poised for significant growth. STEX25 startups receive promotion, travel, and advisory support and are prioritized for meetings with ILP's 240 member companies.

**12:30 PM Lunch with MIT Startup Exchange Exhibits**